

<b>Public Accounts Select Committee</b>		
Title	Income generation and commercialisation update	
Contributor	Scrutiny Manager	Item 7
Class	Part 1 (open)	27 September 2017

## **1. Summary**

- 1.1 The Committee has agreed that it will receive regular updates on the Council's income generation and commercialisation activities.

## **2. Recommendations**

- 2.1 The Committee is asked to:
- Note the brief update, below.
  - Direct questions to officers in attendance at the meeting on 27 September.

## **3. Update**

- 3.1 At the Committee's meeting in June 2017, it considered an update report on the Council's activities in relation to income generation and commercialisation. The Committee recommended that the posts outlined in that report to be filled as soon as possible. The Committee also recommended that the appointees to these should have the relevant experience of- commercial strategy, innovative business models and procurement in order to maximise the opportunities available.
- 3.2 Since the committee meeting and over the course of the summer, officers have developed a job description and person specification for the main post. This post will be advertised internally and the post-holder is expected to work with others in the Council to re-establish the in-house procurement function. It is intended that this will, in turn, provide the appropriate platform for the development of a more commercial approach to income generating activities for the Council.
- 3.3 The job description and person specification have now been evaluated and officers intend to advertise the post internally. As part of the Council's approach, officers are currently liaising with a company of recruitment consultants specialising in procurement and commercial personnel for an individual who could be engaged for a short term period to support the new appointment in building the procurement and commercial base.

## **4. Implications**

- 4.1 There are no additional implications to note as a result of the implementation of the recommendations in this report.